



DISTRICT MANAGER

Performance, Inc., the nation's leading retailer of bicycling products, is actively seeking an experienced, sales-driven, customer focused District Manager to join the Performance team in the Chicago area.

As a **District Manager**, you will be an integral member of the specialty retail team that champions a sales focused culture, maintains store standards, promotes excellent customer service, and manages staff. You will be responsible for achieving district operational objectives, preparing budgets, accomplishing sales goals and much more.

REQUIREMENTS:

- Thorough knowledge of the bicycling industry and products.
- Develop and maintain a sales-focused culture.
- Ability to manage up to 10 stores
- Outstanding commitment to the long-term development of employees.
- Proven ability to coach managers with specific, measurable objectives in areas such as personal management and leadership.
- Provide clear direction, with emphasis on accountability and rapid results.
- Plan, develop, and achieve an annual profit plan by store and district.
- Manages his or her District for optimal customer service.
- Defines staffing needs and develops strategies to attract the best team members.
- Promotes team spirit and works collaboratively to achieve team goals.
- Motivates others to achieve beyond expectations. Provides strong leadership in the midst of challenging circumstances.
- Proficient at analyzing causes of variances between actual budgeted income and expenses, and developing actions to perform in accordance with the budget.
- Can be counted on to exceed goals successfully; is constantly one of the top performers, bottom-line focused, and steadfastly pushes self and others for results.
- 3-5 year's multi-unit specialty retail management experience necessary.
- Bachelor's degree

Performance Bicycle offers competitive wages, a comprehensive benefits package including a generous employee discount program, and opportunities for advancement. This is a great opportunity for a rewarding career in the cycling industry!

Performance is looking for passionate and enthusiastic individuals to join America's #1 retailer of bicycles, parts, and accessories. If you are interested in joining the best, then take a moment to apply by:

- Emailing your resume to yphr@performanceinc.com or
- logging on to www.Performancebike.com , go to the 'Job Opportunities' page, print out an application form, complete the application form and fax it to Human Resources at 919-942-5431.

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